

Group corporate snapshot and key figures

March 2011



Lafarge is the world leader in building materials, with top-ranking positions in all of its businesses: Cement, Aggregates & Concrete and Gypsum. The Group now has **76,000** employees in **78** countries.

Lafarge posted sales of **16.2 billion euros** and net income of **827 million euros** in 2010.

The Group is listed on the Euronext Paris stock exchange.

Lafarge was ranked 6th in the "Carbon Disclosure Project" and entered the global "Dow Jones Sustainability Index" in 2010 in recognition of its sustainable development actions. With the world's leading building materials research facility, Lafarge places innovation at the heart of its priorities, working for sustainable construction and architectural creativity.

Cement World leader

€9,7 million in sales
43,500 employees
170 production sites
Present in **49** countries



Lines of cement, hydraulic binders and lime for construction, renovation and public works

Aggregates & Concrete No. 2 & No. 3 worldwide

€5,1 million in sales
22,300 employees
1,718 production sites
Present in **65** countries



Lines of aggregates, ready-mix concrete products, asphalt and paving for engineering structures, roads and buildings

Gypsum No. 3 worldwide

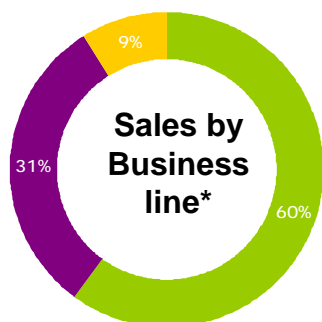
€1,4million in sales
7,700 employees
77 production sites
Present in **30** countries



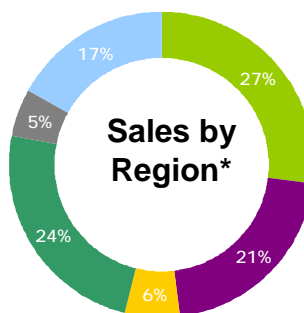
Plasterboard systems and gypsum-based interior solutions for new construction and renovation

Key Figures

(in millions of euros)	12/31/2009	12/31/2010	
Sales	15,9	16,2	2%
Current Operating Income	2,477	2,441	-1%
Net Income	736	827	12%
Earnings per share	€2.77	€2.89	4%

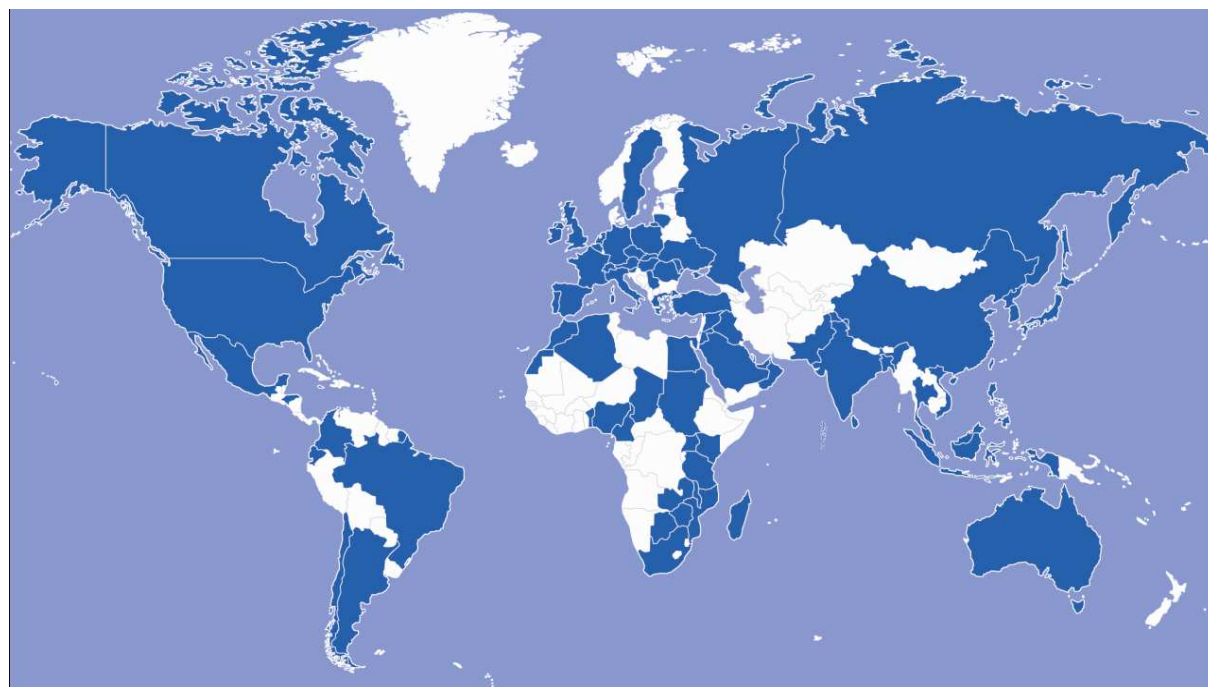


- Cement
- Aggregates & Concrete
- Gypsum



- Western Europe
- North America
- Central and Eastern Europe
- Middle East and Africa
- Latin America
- Asia

A well balanced geographical portfolio, with a worldwide presence in 78 countries



Lafarge Key Dates

1833	Lafarge founded in France
1864	The Group signs its first major international contract for the supply of 110,000 tons of lime for the construction of the Suez Canal
1887	Lafarge opens its first central research laboratory at Le Teil in the south of France
1956	Lafarge builds its first North American cement plant at Richmond in Canada
1990	Creation of Lafarge Research Centre (LCR) near Lyon, the world's largest building materials research facility
1994	Lafarge enters the Chinese market
1997	Acquisition of Redland, strengthening the Group's position in aggregates and concrete and allowing it to enter the roofing market
2000	Signature of a voluntary environmental conservation partnership agreement with WWF
2001	Acquisition of Blue Circle, making Lafarge the world's leading cement producer
2005	Renewal of partnership with WWF International
2006	Buyout of minority stake in Lafarge North America Announcement of strategic plan "Excellence 2008" to ensure sustainable world leadership Announcement of sale of Roofing business to PAI
2007	Bruno Lafont is appointed Chairman and CEO Acquisition of Orascom Cement, marking an acceleration in the Group's strategy for Cement in emerging markets and reinforcing its presence in the Middle East and Mediterranean Basin

Key events 2008 – 2011

February 2008	Lafarge exceeds most of its Excellence 2008 objectives a year early
May	The Group acquires L&T Concrete to become the leader in the Indian Ready-mix concrete market Earthquake in Sichuan Province, China, damages two of Lafarge's cement plants. Lafarge helps with relief efforts and donates 1.5 M€
November	Lafarge announces the divestment of its Cement and Aggregates & Concrete activities in Italy
February 2009	Announcement of the plan for strengthening the financial structure including a capital increase of € 1.5 billion with preferential subscription rights
April	The Group inaugurates the largest cement plant in Iraq, in Bazian (Kurdistan) Lafarge and WWF International renew their partnership
May	The Group announces the divestment of its Cement, Concrete and Aggregates activities in Turkey Lafarge inaugurates a new production line in its Otavalo cement plant, Ecuador
July	Lafarge announces the divestment of its Cement and Aggregates & Concrete activities in Chile
February 2010	The Group disposes of its 17,28% stake in Cimpor to Votorantim, in exchange of cement assets and doubles its presence in Brazil
Mai	Lafarge and STRABAG created a common company in Central Europe Lafarge's partnership with the French Pavillion in the Shanghai International Expo designed by Jacques Ferrier "Sensual City"
September	Lafarge presents "Aether", a new clinker formulation to cut CO ₂ emissions
February 2011	Lafarge and Anglo American created a leading UK construction material company

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